

U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU

**A-42** (10-22-2012)

## 2012 ANNUAL WHOLESALE TRADE REPORT WHOLESALE DISTRIBUTORS

#### **DUE DATE**

Need help or have questions?

**Call** 1-800-327-4389, option "3" (8:30 a.m. - 4:30 p.m. ET, M-F)

YOUR RESPONSE IS **REQUIRED BY LAW.** Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, YOUR CENSUS REPORT IS **CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Under the same law, information that you report cannot be used for taxation, regulation, or investigation and are exempt from release under the Freedom of Information Act. Further, copies of your response retained in your files are immune from legal process.

(Please correct any errors in name, address, and ZIP Code.)

Return via Internet: Return via Fax:

To view survey results:

<u>econhelp.census.gov/awts</u> 1-800-447-4613

(

census.gov/wholesale

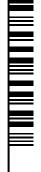
Username:

Password:

#### **GENERAL INSTRUCTIONS**

- •This report should cover ALL wholesale distributor establishments in the United States reporting payroll under the Employer Identification Number (EIN) as referenced in ① on page 2.
- **Include** data for auxiliary facilities primarily engaged in supporting services to this EIN's establishment(s) such as warehouses, garages, and central administrative offices.
- For establishments sold or acquired in 2012, report data only for the period the establishments were operated by this EIN.
- •Estimates are acceptable if book figures are not available.
- Enter "0" where applicable.

ANNOUNCEMENTS AND SPECIAL INSTRUCTIONS



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Does this firm report payroll under EIN					
☐ Yes - Go to ②					
No. Enter compant O digit FINI AND data as all as Cod		EIN (9	digits)		
			-		
			Month	Day	Year
DRGANIZATIONAL CHANGE					
A. Did this EIN experience any acquisitions, sales, mergers, and/or divest	itures	in 20'	12?		
☐ Yes					
□ No - <i>Go to</i> <b>③</b>					
3. Which of the following organizational changes occurred in 2012?  Check all that apply. If more than one organizational change occurred during	the ren	ortina	neriod	evnlaii	n in 🚯 on
page 8.		orang	porrou	олртан	
☐ Acquisition			Month	Day	Year
Date of organizational change					
☐ Sale					
Merger					
☐ Divestiture ☐ Enter detailed information below ☐					
in bivestitute					
Name of company		EIN (9	digits)		
			-		
Address (Number and street, P.O. Box, etc.)					
City, town, village, etc.	State	ZIP Co	de		
				_	
REPORTING PERIOD					
NOTE: Calendar year data is preferred. If it is not available, please report for the hat includes at least six months of data for the 2012 calendar year.	fiscal y	ear			
What time period is covered by the data provided in this report?				20	
☐ Calendar year - Go to			Month		ng Date Year
a calcilidar your do to c			IVIOIILII	Day	i eai
$\square$ Fiscal or partial year - Report beginning and ending dates $\ldots$					
			Month	<b>Ending</b> Day	y Date Year
			IVIOIILII	Day	i eai
NUMBER OF ESTABLISHMENTS					
low many wholesale establishments (including auxiliary facilities prima	ily en	gaged	in	_	2012
supporting services such as warehouses, garages, and central administra	tive o	tfices)	did th	is	Numbe
EIN operate in 2012?					

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SALES, RECEIPTS, OR REVENUE						
INCLUDE	EXCLUDE					
<ul> <li>Sales of products that are shipped on this EIN's orders directly to customers</li> <li>Retail sales made by wholesale establishments</li> </ul>	<ul> <li>Sales from estable products manufactures</li> <li>States by this El</li> </ul>	actured o				
covered by this repórt  • Gross value of sales made on a commission basis	<ul> <li>Foreign sales of establishments i</li> </ul>	products	that ar	e not ow	ned by	
(not your actual commissions)	<ul> <li>Nonoperating re</li> </ul>	ceipts (su	ich as i	nterest ir		
<ul> <li>Receipts from freight, installations, rentals, maintenance, repairs, alterations, storage, and other such services</li> </ul>	income from inv rental or sale of • Commissions ea	real estat	e)			
<ul> <li>Excise taxes (such as those on gasoline, liquor, and tobacco) that are levied on the manufacturer and included in the cost of products purchased by this EIN</li> </ul>	<ul> <li>Receipts from cu charges</li> </ul>	ustomers	for car	rying or o	other credit	
		Mark "X"			2012	
		if None	\$ Bil.	Mil.	Thou.	Dol
A Milest ways this FINIs cales and other anarctings	into in 20122					
A. What were this EIN's sales and other operating	receipts in 2012?	Ш				
					2012	
			\$ Bil.	Mil.	Thou.	Dol
C. What were the total sales taxes collected in 20	12?					
E-COMMERCE, INCLUDING EDI						
E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (ED online system. Payment may or may not be made online.)	I), the Internet, mob	rder, or th ile device	e price (M-Co	and tern mmerce),	ns of the sa , or any oth	le er
E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (ED	I), the Internet, mob e.	rder, or th ile device	e price (M-Co	and tern mmerce),	ns of the sa , or any oth	le er
E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (ED online system. Payment may or may not be made online	I), the Internet, mob e.	rder, or th ile device	e price (M-Co	and terr mmerce)	ns of the sa , or any oth	le er
E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (ED online system. Payment may or may not be made online.  A. Did this EIN have any e-commerce sales in 201:	I), the Internet, mob e.	rder, or th	ie price (M-Co	and tern	ns of the sa , or any oth	le er
E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (ED online system. Payment may or may not be made online.  A. Did this EIN have any e-commerce sales in 201:  Yes	I), the Internet, mob e.	ile device	(M-Co	mmerce)	or any oth	er
E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (ED online system. Payment may or may not be made online.  A. Did this EIN have any e-commerce sales in 201:  Yes	I), the Internet, mob e. 2?	ile device	e price (M-Co	and tern mmerce), Mil.	, or any oth	er
E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (ED online system. Payment may or may not be made online.  A. Did this EIN have any e-commerce sales in 2012  Yes  No - Go to on the next page  B. What were the total e-commerce sales in 2012	I), the Internet, mob e. <b>2?</b> ? shown below.	ile device	(M-Co	mmerce)	or any oth	er
E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (ED online system. Payment may or may not be made online.  A. Did this EIN have any e-commerce sales in 2013.  Yes  No - Go to On the next page  B. What were the total e-commerce sales in 2012.  This amount should equal the sum of B1 and B2.	I), the Internet, mob e. 2? 2 shown below. any? zed electronic form r directly from	ile device	(M-Co	mmerce)	or any oth	er
E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (ED online system. Payment may or may not be made online.  A. Did this EIN have any e-commerce sales in 2012.  Yes  No - Go to On the next page  B. What were the total e-commerce sales in 2012. This amount should equal the sum of B1 and B2.  1. What were the EDI network sales in 2012, if • EDI is the exchange of documents in standardize between organizations in an automated manner a computer application in one organization to a	I), the Internet, mob e.  2?  2 shown below.  4 any?  2 ed electronic form of application in	ile device	(M-Co	mmerce)	or any oth	Dol

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7 VALUE	OF INVENTORIES
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#### **INCLUDE**

- All inventories of products covered by this report, including auxiliary locations (such as warehouses, garages, and central administrative offices) servicing these establishments, regardless of where held
- Inventory held in Foreign Trade Zones or in bond

#### **EXCLUDE**

- Items such as fixtures, equipment, and supplies not held for resale
- Products owned by others that are being held on consignment

Report at cost or market value as of December 31					
(or the end of the period for which you are reporting)					
A. Did this EIN own inventories, regardless of where held, at the end of for which you are reporting)?	f 2012	2 (or th	e end of	the pei	riod
☐ Yes					
☐ No - Go to <b>9</b> on the next page					
	rk "X"	± =::		012	
Total inventories (if applicable, before Last-in, First-out (LIFO) adjustment)	None 	\$ Bil.	Mil.	Thou.	Dol.
2. LIFO reserve (if applicable)					
<b>2</b> B1 minus <b>2</b> B2					
C. Were inventories reported as of December 31?			·		
_					
☐ Yes - Go to <b>②</b> E					
□ No					
			Month	<b>201</b> :	<b>2</b> Year
D. If not December 31, inventories were reported as of what date?				7	
E. Were any of the inventories reported in <b>②</b> B1 stored outside, or en ro	ute to	o, the !	50 states	and th	е
<ul> <li>E. Were any of the inventories reported in <b>②</b>B1 stored outside, or en ro District of Columbia in 2012?</li> <li>Yes</li> </ul>	oute to	o, the !	50 states	and th	e
District of Columbia in 2012?	oute to	o, the !	50 states	and th	e
District of Columbia in 2012?  Yes  No - Go to 3	Г		2	012	
District of Columbia in 2012?  ☐ Yes ☐ No - Go to ③  F. What was the value of the inventories stored outside, or en route to, the 50 states and the District of Columbia in 2012?  Exclude inventory held in Foreign Trade Zones or in bond warehouses in the	e [	\$ Bil.			Dol.
Pistrict of Columbia in 2012?  ☐ Yes ☐ No - Go to ③  F. What was the value of the inventories stored outside, or en route to, the 50 states and the District of Columbia in 2012?  Exclude inventory held in Foreign Trade Zones or in bond warehouses in the U.S	e [		2	012	
Pistrict of Columbia in 2012?  ☐ Yes ☐ No - Go to ③  F. What was the value of the inventories stored outside, or en route to, the 50 states and the District of Columbia in 2012?  Exclude inventory held in Foreign Trade Zones or in bond warehouses in the U.S	, [ e 	\$ Bil.	Zi Mil.	012	
Pistrict of Columbia in 2012?  Yes  No - Go to 3  F. What was the value of the inventories stored outside, or en route to, the 50 states and the District of Columbia in 2012?  Exclude inventory held in Foreign Trade Zones or in bond warehouses in the U.S.  INVENTORY VALUATION METHOD  A. Were any of the inventories reported in 7B1 subject to the LIFO value.	, [ e 	\$ Bil.	Zi Mil.	012	
Pistrict of Columbia in 2012?  ☐ Yes ☐ No - Go to ③  F. What was the value of the inventories stored outside, or en route to, the 50 states and the District of Columbia in 2012?  Exclude inventory held in Foreign Trade Zones or in bond warehouses in the U.S	, [ e 	\$ Bil.	Zi Mil.	012	
Pistrict of Columbia in 2012?  Yes  No - Go to 3  F. What was the value of the inventories stored outside, or en route to, the 50 states and the District of Columbia in 2012?  Exclude inventory held in Foreign Trade Zones or in bond warehouses in the U.S.  INVENTORY VALUATION METHOD  A. Were any of the inventories reported in 7B1 subject to the LIFO value.	, [ e 	\$ Bil.	Zi Mil.	012	
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District of Columbia in 2012?  ☐ Yes ☐ No - Go to ③  F. What was the value of the inventories stored outside, or en route to, the 50 states and the District of Columbia in 2012?  Exclude inventory held in Foreign Trade Zones or in bond warehouses in the U.S	e  uation rk "X" [ None	\$ Bil.	Mil.	<b>012</b> Thou.	
District of Columbia in 2012?  ☐ Yes ☐ No - Go to ③  F. What was the value of the inventories stored outside, or en route to, the 50 states and the District of Columbia in 2012?  Exclude inventory held in Foreign Trade Zones or in bond warehouses in the U.S	e  uation rk "X" [ None	\$ Bil.	2 Mil.   od?	012 Thou.	Dol.
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SA-42 (10-22-2012)						
PURCHASES OF PRODUCTS						
INCLUDE	EXCLUDE					
Amounts allowed for trade-ins	• Returns, allow	•				
<ul><li>Both raw and finished goods</li><li>Products in transit to you for which you have taken</li></ul>	<ul> <li>Purchases of c selling supplie</li> </ul>	S		•		
title	<ul> <li>Expenditures f purchased for</li> </ul>	or supplies	, equip	ment, an	d parts	
<ul> <li>Freight, delivery, and other transportation costs included in product cost</li> </ul>	• Taxes (sales, e	xcise, and	other) (	collected	directly	
<ul><li>Import duties (if paid separately)</li></ul>	from customer		directly	y to a loc	al, State,	
<ul> <li>Value of goods shipped from any foreign manufacturing plants</li> </ul>	or Federal tax agency •Intra-company purchases between establishments					
•The cost of services resold without processing	of this reporting	g unit				
<ul> <li>Parts and supplies used in repair work or other service type activities</li> </ul>						
What was the total cost of all products purchase	nd for resale for	Mark "X"			2012	
which this EIN took title, whether or not paymen	nt was made,	if None	\$ Bil.	Mil.	Thou.	Dol
in 2012?	<b>3</b> on none 0					
If purchases are greater than sales, please explain in (	on page 8	. ⊔				
OPERATING EXPENSES						
INCLUDE	EXCLUDE					
• Expenses arising from the normal course of	Bad debt/custo	mer related	d loss			
business, including payroll	•Interest expens					
	• Purchases of g		sale or	cost of a	hlos shoor	
	•Income taxes	0003 101 16	Sale of	COSLOI	300u3 30Iu	
	• Impairment (re	duction in	میرادی	f lang-liv	accete	
	<ul> <li>Impairment (reduced to reapprage)</li> </ul>	duction in isal)	value d	of long-liv	ed assets	
	due to reappra	isal)			ed assets	
	<ul><li>Impairment (reductor due to reappra</li><li>Transfers mad</li></ul>	isal) e within the				
	due to reappra	isal) e within the <i>Mark "X"</i>	e comp	any	2012	Do
	due to reappra	isal) e within the				Do
What were the total operating expenses for this	due to reappra  Transfers mad	isal) e within the Mark "X" if None	e comp	any	2012	Do
	due to reappra  Transfers mad	isal) e within the Mark "X" if None	e comp	any	2012	Dol
DETAILED OPERATING EXPENSES	due to reappra • Transfers mad  EIN in 2012?	isal) e within the Mark "X" if None	e comp	any	2012	Dol
DETAILED OPERATING EXPENSES  A. What personnel costs were incurred by this El	due to reappra • Transfers mad  EIN in 2012?	isal) e within the Mark "X" if None	e comp	any	2012	Dol
DETAILED OPERATING EXPENSES  A. What personnel costs were incurred by this El  1. Annual payroll before deductions - Total an salaries and wages for all employees as reporter	due to reappra • Transfers mad  EIN in 2012?  IN in 2012?  Inual Medicare ed on this EIN's	isal) e within the Mark "X" if None	e comp	any	2012	Do
DETAILED OPERATING EXPENSES  A. What personnel costs were incurred by this El  1. Annual payroll before deductions - Total an salaries and wages for all employees as reported IRS Form 941, Employer's Quarterly Federal Tax	due to reappra  • Transfers mad  EIN in 2012?  IN in 2012?  Inual Medicare ed on this EIN's x Return, line 5(c).	isal) e within the  Mark "X" if None	e comp	any	<b>2012</b> Thou.	Do
DETAILED OPERATING EXPENSES  A. What personnel costs were incurred by this El  1. Annual payroll before deductions - Total an salaries and wages for all employees as reporter	due to reappra  • Transfers mad  EIN in 2012?  IN in 2012?  Inual Medicare ed on this EIN's x Return, line 5(c). this EIN's payroll,	isal) e within the  Mark "X" if None  .   Mark "X"	\$ Bil.	Mil.	2012 Thou.	
DETAILED OPERATING EXPENSES  A. What personnel costs were incurred by this El  1. Annual payroll before deductions - Total an salaries and wages for all employees as reporte IRS Form 941, Employer's Quarterly Federal Ta: Include payments to temporary employees on and to commissioned employees on this EIN's the spread on stock options that are taxable to	due to reappra  • Transfers mad  EIN in 2012?  IN in 2012?  Inual Medicare ed on this EIN's x Return, line 5(c). this EIN's payroll, payroll. Also include employees as	isal) e within the  Mark "X" if None  .   Mark "X" if None	e comp	any	<b>2012</b> Thou.	
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DETAILED OPERATING EXPENSES  A. What personnel costs were incurred by this El  1. Annual payroll before deductions - Total an salaries and wages for all employees as reporte IRS Form 941, Employer's Quarterly Federal Ta: Include payments to temporary employees on and to commissioned employees on this EIN's the spread on stock options that are taxable to wages. Exclude payments for contracted temp line A3); and commissions paid to contractors  2. Employer's cost for fringe benefits - Emplo required programs and programs not required	due to reappra  • Transfers mad  EIN in 2012?  IN in 2012?  Inual Medicare ed on this EIN's x Return, line 5(c). this EIN's payroll, payroll. Also include employees as orary help (report in (report in line C1). yer's cost for legally by law:	isal)  Be within the Mark "X" if None	\$ Bil.	Mil.	2012 Thou.	
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DETAILED OPERATING EXPENSES  A. What personnel costs were incurred by this El  1. Annual payroll before deductions - Total an salaries and wages for all employees as reporte IRS Form 941, Employer's Quarterly Federal Tailnclude payments to temporary employees on and to commissioned employees on this EIN's the spread on stock options that are taxable to wages. Exclude payments for contracted templine A3); and commissions paid to contractors  2. Employer's cost for fringe benefits - Emplorequired programs and programs not required  a. Health Insurance - Insurance premiums or medical plans, and single service plans such and prescription drugs. Include premium exinsured plans and fees paid to third-party according to the programs and fees paid to third-party according to the programs and fees paid to third-party according to the programs and fees paid to third-party according to the programs and fees paid to third-party according to the programs and fees paid to third-party according to the programs and fees paid to third-party according to the programs and fees paid to third-party according to the programs and fees paid to third-party according to the programs and programs and fees paid to third-party according to the programs and progr	due to reappra  • Transfers mad  • Transfers mad  EIN in 2012?  IN in 2012?  Inual Medicare ed on this EIN's x Return, line 5(c). this EIN's payroll, payroll. Also include employees as corary help (report in (report in line C1)  yer's cost for legally by law:  hospital plans, as dental, vision, quivalents for self-dministrators (TPAs)	isal) e within the  Mark "X" if None  .   Mark "X" if None	\$ Bil.	Mil.	2012 Thou.	
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DETAILED OPERATING EXPENSES  A. What personnel costs were incurred by this El  1. Annual payroll before deductions - Total an salaries and wages for all employees as reporter IRS Form 941, Employer's Quarterly Federal Taxinclude payments to temporary employees on and to commissioned employees on this ElN's the spread on stock options that are taxable to wages. Exclude payments for contracted tempoline A3); and commissions paid to contractors are contracted programs and programs not required a. Health Insurance - Insurance premiums or medical plans, and single service plans such and prescription drugs. Include premium en insured plans and fees paid to third-party acceptable.  b. Pension plans:	due to reappra  • Transfers mad  • Transfers mad  EIN in 2012?  Inual Medicare ed on this EIN's x Return, line 5(c). this EIN's payroll, payroll. Also include employees as orary help (report ir (report in line C1).  yer's cost for legally by law: hospital plans, n as dental, vision, quivalents for self- dministrators (TPAs)	isal) e within the  Mark "X" if None  .   Mark "X" if None	\$ Bil.	Mil.	2012 Thou.	
DETAILED OPERATING EXPENSES  A. What personnel costs were incurred by this El  1. Annual payroll before deductions - Total an salaries and wages for all employees as reported IRS Form 941, Employer's Quarterly Federal Taxinclude payments to temporary employees on and to commissioned employees on this EIN's the spread on stock options that are taxable to wages. Exclude payments for contracted tempoline A3); and commissions paid to contractors.  2. Employer's cost for fringe benefits - Emplorequired programs and programs not required.  a. Health Insurance - Insurance premiums or medical plans, and single service plans such and prescription drugs. Include premium exinsured plans and fees paid to third-party act Exclude employee contributions.  b. Pension plans:  i. Defined contribution plans - Costs un	• Transfers mad • Transfers mad • Transfers mad  EIN in 2012?  IN in 2012?  Inual Medicare ed on this EIN's x Return, line 5(c). this EIN's payroll, payroll. Also include employees as orary help (report in (report in line C1).  yer's cost for legally by law: hospital plans, n as dental, vision, quivalents for self- dministrators (TPAs)	isal) e within the  Mark "X" if None  .   Mark "X" if None	\$ Bil.	Mil.	2012 Thou.	
A. What personnel costs were incurred by this El  1. Annual payroll before deductions - Total an salaries and wages for all employees as reporter IRS Form 941, Employer's Quarterly Federal Tax Include payments to temporary employees on and to commissioned employees on this ElN's the spread on stock options that are taxable to wages. Exclude payments for contracted tempoline A3); and commissions paid to contractors are equired programs and programs not required a. Health Insurance - Insurance premiums or medical plans, and single service plans such and prescription drugs. Include premium en insured plans and fees paid to third-party acceptable.  b. Pension plans:	• Transfers mad • Transfers mad • Transfers mad  EIN in 2012?  IN in 2012?  Inual Medicare ed on this EIN's x Return, line 5(c). this EIN's payroll, payroll. Also include employees as orary help (report in (report in line C1).  yer's cost for legally by law: hospital plans, has dental, vision, quivalents for self- dministrators (TPAs)  der defined has that define the	isal) e within the  Mark "X" if None  .   Mark "X" if None	\$ Bil.	Mil.	2012 Thou.	

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account's activity. Examples include profit sharing plans, money purchase (e.g., 401k, 403b) and stock bonus plans (e.g., ESOPs).

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	ii. Defined benefit pension plans - Costs for both qualified and unqualified defined pension plans. Include pension							
	plans that specify the benefits to be paid to employees							
	upon retirement, generally either a specific amount or a percentage of compensation. Employer contributions are	Mark "X"			2012			
	based on actuarial computations that include the employee's compensation and years of service and are not allocated to specific accounts maintained for employees.	if None	\$ Bil.	Mil.	Thou.	D		
	c. Payroll taxes, employer paid insurance premiums (except health), and other employer benefits - Include legally-required fringe benefits (e.g., Social Security, workers' compensation insurance, unemployment tax, state disability insurance programs, Medicare). Also include benefits for life insurance, "quality of life" benefits (e.g., childcare assistance, subsidized commuting), employer contributions to pre-tax benefits not specified above. Exclude disbursements from trusts							
	or funds to satisfy health insurance claims							
3	Contract temporary staff and leased employee expense - Total costs paid to Professional Employer Organizations (PEOs) and staffing agencies for personnel. Include all associated charges for payroll, benefits, and services.							
	What were the expensed equipment, materials, parts, and							
	<ul> <li>upplies, not for resale, incurred by this EIN in 2012?</li> <li>Expensed equipment - Expensed computer hardware and other equipment (e.g., copiers, fax machines, telephones, shop and lab equipment, CPUs, monitors). Exclude capitalized equipment; software (report in line C2); leased and rented equipment (report in line C7); and depreciation for capitalized equipment (report in line C15).</li> </ul>							
2	. Purchasing of packaging materials and containers - Include the cost of bags, boxes, wrapping, and sealing materials. Exclude office supplies (report in line B3); and cost of shipping to customers (report in line C12).							
3	Purchases of other materials, parts, and supplies (not for resale) - Materials and supplies used in providing services to others; materials and parts used in repairs; office and janitorial supplies; small tools; and motor fuels. Exclude office postage and package delivery expenses (report in line C12)							
	What other operating expenses were incurred by this EIN				<u> </u>			
	<ul> <li>Commission expense - Include commission paid to other firms for sale of products owned by this EIN. Exclude commission paid to your own employees (reported in line A1).</li> </ul>							
2	Expensed purchases of software - Purchases of prepackaged, custom coded, or vendor customized software. Include software developed or customized by others, web design, services and purchases, licensing agreements, upgrades of software; and maintenance fees related to software upgrades and alterations. Exclude depreciation for capitalized software (report in line C15).							
3	Data processing and other purchased computer services - Include computer facilities management services, computer input preparation, data storage, computer time rental, optical scanning services, and other computer-related advice and services, including training. Exclude expenses for integrated systems, repair, and maintenance of computer equipment, payroll processing and credit card transaction fees, and expenses for telecommunication services (e.g., Internet, connectivity, telephone).							
4	<ul> <li>Purchased communication services - Telephone, cellular, and fax services; computer-related communications (e.g., Internet, connectivity, online); and other wired and wireless communication services.</li> </ul>							
5	<ul> <li>Purchased repairs and maintenance to machinery and equipment - Include expensed repair and maintenance services to machinery, vehicles, equipment, and computer hardware. Exclude materials, parts, and supplies used for repairs and maintenance</li> </ul>	_						
	performed by this EIN's employees (reported in line <b>B3</b> )		<u> </u>			L_		

	Purchased repairs and maintenance to buildings, structures, and offices - Include repair and maintenance to integral parts	Mark "X"			2012	
	of buildings (e.g., elevators, heating systems). <b>Exclude</b> materials,	if None				Τр
	parts, and supplies, used for repairs and maintenance performed by this EIN's employees (reported in line <b>B3</b> ). Purchased janitorial and grounds maintenance services (report in line <b>C17</b> ).		ψ 2		- Trious	
7.	Lease and rental payments for machinery, equipment, and other tangible items - Include lease and rental of transportation				'	
	equipment without operators; and penalties incurred for broken leases. <b>Exclude</b> payments for capital and financing lease agreements and licensing/leasing of software	. 🗆				
8.	Lease and rental payments for land, buildings, structures, store space, and offices - Include penalties incurred for broken leases	. 🗆				
9.	<b>Purchased electricity - Include</b> the cost of electricity paid directly to the utility company. <b>Exclude</b> the cost of electricity within lease or rental payments (reported in line <b>C8</b> )					
10.	Purchased fuels (except motor fuels) - Include fuel for heating, power, or generating electricity (e.g., natural gas, propane, oil, coal). Exclude the cost of motor fuels (reported in line B3); and the cost of fuels within lease or rental payments (reported in line C8)					
	· · ·	. –				
11.	Water, sewer, refuse removal, and other utility payments - <b>Include</b> the cost of hazardous waste removal. <b>Exclude</b> the cost of these utilities within lease or rental payments (reported in line <b>C8</b> ).	. 🗆				
12.	Purchased transportation, shipping, and warehousing services - Include the cost of postage, delivery expenses, and packaging and containers provided as part of the purchased service. Exclude the cost of shipping using this EIN's vehicles or					
	employees	. 🗆				
13.	Purchased advertising and promotional services - Include marketing and public relations services.					
14.	Purchased professional and technical services - Include management consulting, accounting, auditing, bookkeeping, legal, actuarial, payroll processing, architectural, engineering, and other professional services. Exclude salaries paid to your own employees for these services.	. 🗆				
15.	Depreciation and amortization charges - Include depreciation charges taken against tangible assets owned and used by this EIN, tangible assets and improvements owned by this EIN within leaseholds, tangible assets obtained through capital lease agreements, and amortization charges against intangible assets (e.g., patents, copyrights). Exclude impairment (reduction in value of long-lived assets due to reappraisals)					
16.	<b>Governmental taxes and license fees</b> - Payments to government agencies for taxes and licenses. <b>Include</b> business and property taxes. <b>Exclude</b> income taxes and sales and excise taxes collected from customers.	. 🗆				
17.	All other operating expenses - Include operating expenses not reported elsewhere, unless excluded by the following list.  Exclude purchase of products for resale (cost of goods sold); bad debt; transfers made within the company; capitalized expenses; interest; impairment; income, sales, and excise taxes; and other non-operating expenses.	. 🗆				
18.	TOTAL OPERATING EXPENSES					
	Total of <b>①A1-①C17</b> must equal <b>①</b>	. 🗆				
INTE	REST EXPENSE					
What	was the total interest expense for this EIN in 2012?	Mark "X"			2012	
Interestory I	est expense - expenses incurred in the financing of operations and expenses used in continuing operations. <b>Exclude</b> transfers made the company and capitalized interest		\$ Bil.	Mil.	Thou.	De
VVILIIII	the company and capitanzed interest	. Ц				

REMARKS - F	(10-22-2012) Please use this spa	ce to explain any	/ significant vea	r-to-vear changes.	to clarify resp	Pag oonses, or indicate whe		
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CONTACT IN		/5/	1					
Name of persor	n to contact regardin	g this report ( <i>Pleas</i>	e print)	Title				
Telephone	Area code	Number	Extension	Fax	Area code	Number		
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Website								

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### THANK YOU for completing your Annual Wholesale Trade Report.

We suggest you keep a copy for your records.

Public reporting burden for this collection of information is estimated to average 3.2 hours per response, including the time for assembling data from existing records and completing the form. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to: Paperwork Project 0607-0195, U.S. Census Bureau, 4600 Silver Hill Road, AMSD-3K138, Washington, DC 20233. You may e-mail comments to Paperwork@census.gov; use "Paperwork Project 0607-0195" as the subject. Respondents are not required to respond to any information collection unless it displays a valid approval number from the Office of Management and Budget. This 8-digit number appears in the top right corner of this form.